

Questions Concerns Comments

Why should I attend?

Your listings and sales will increase. Your job satisfaction will increase. Your spare time will increase. Your client satisfaction will increase. Your income will increase.

The results you mention seem hard to believe. How do I know they are real?

We have hundreds of examples. If you would like to speak with people who are earning far more than \$100,000 annually we will give you their details.

I heard you don't like auctions. I work in an auction office.

The major purpose of auctions is to create sales. With these ideas you will make many more sales, with less effort. Most of the ideas you will hear at Winning Ways can be adapted to auctions if you wish.

What sort of Guarantee do you offer?

If you do not like the course, tell us before you leave. You will receive a total refund.

I already earn more than \$100,000

So do lots of people who attend for the first time. Their incomes go up too. If you earn \$100,000 now we are certain you can earn \$200,000 if you use the ideas from Winning Ways. But what about the hours you are working to earn that \$100,000? Too many agents work too many hours. This course can reduce your hours and increase your income.

I work in commercial real estate

Although the course is based on residential sales, commercial agents do attend. They say that sales are sales and real estate is real estate.

It's different in my area

If your agency is in the business of listing and selling real estate, this course is perfect for you.

Three days is a long time to be away from my office.

Would you leave your office for three days if you were going to return with FIFTY great listings? How much time do you spend on one sale? This course will give you dozens of extra sales. Three days is no time at all compared with the extra results.

I can't afford to come

That's a big reason you should come! Look at it this way: it's an investment in your future. And it will be one of the best investments you ever make. If you were an investor, would YOU invest in YOU? Invest in yourself. You are worth it.

I heard you don't accept some agents to this course. Why?

Under most circumstances we cannot accept agents who compete with clients who currently subscribe to our training services. Please call if you are in doubt and we will do our best to help you.

I want to open my own agency. Will this course help me?

It will certainly help you to make many sales. If you want to know how to open (or buy) an agency, please call us on 1800 663 600 for a confidential discussion.

Where and when is this course?

Please see the registration form attached to this brochure. If you cannot locate it, please call us on 1800 663 600 and we'll fax one to you.

If you have questions, please call our FREE CALL number 1800 663 600 anytime.